

# GLOBAL ARBITRATION REVIEW

you are here: [GAR](#) > [News](#) > **Mistelis and PwC reveal new survey**

## News

[Add story to Briefcase](#)

## Mistelis and PwC reveal new survey

**07 December 2007**

**Businessmen and in-house counsel are the target of fresh research by Professor Loukas Mistelis and PricewaterhouseCoopers.**

“Corporate Attitudes and Practices: Recognition and Enforcement of Foreign Awards” will be published in May.

Mistelis, director of the School of International Arbitration at Queen Mary, University of London is conducting the research with the school’s PricewaterhouseCooper research fellow **Crina Baltag**.

Loukas Mistelis says: “There is substantial anecdotal evidence regarding the difficulty of enforcing awards in jurisdictions such as China and Russia, but up to now there has been no corroborative data.

Through this survey we hope to establish whether there is empirical evidence to support the myth.”

The survey will also examine whether arbitral awards have any value as leverage in business negotiations, in securing loans, or as a commodity.

**Gerry Lagerberg**, head of international arbitration at PricewaterhouseCoopers, says:

“In principle, ease of enforcement is one of the selling points of arbitration. However, businesses will support arbitration only if the theoretical benefit is matched by users’ experience. We hope the results of this survey will promote an informed dialogue between the users of arbitration and their legal advisers, and benefit practitioners, arbitration institutions, the academic community and the politicians who influence cross-border investment and trade.”

The survey will combine “quantitive and qualitative research.” Until the end of January next year, Mistelis and Baltag will gather data about the enforcement of awards through an online questionnaire for corporate counsel. Later they will interview 80 to 100 arbitration-users from Fortune 500 companies.

The questionnaire is available [here](#).

This is the second survey PricewaterhouseCoopers has commissioned on corporate attitudes to international arbitration. Last year’s findings were used by arbitration institutions, law firms, the ICC task force on reducing the costs of arbitration and the Centre for Economic Dispute Resolution’s committee on settlement.

**Jean-Claude Najjar**, a senior lawyer at General Electric and chairman of the Corporate Counsel International Arbitration Group - also known as CCIAG - says the 2006 survey generated considerable interest in the in-house legal community. “This is precisely the kind of initiative needed to give the users of arbitration more of a voice,” he says.

AR

design and content copyright [LBR Ltd](#). 2007.